

FIRST QUARTER 2019 MANAGEMENT'S DISCUSSION AND ANALYSIS STELCO HOLDINGS INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS OF STELCO HOLDINGS INC.

This Management's Discussion and Analysis (MD&A) is intended to enable a reader to assess Stelco Holdings Inc.'s (Stelco Holdings) results of operations and financial performance for the three months ended March 31, 2019 (Q1 2019). Unless the context indicates otherwise, references to the "Company", "Stelco", "we", "us" or "our" refer to Stelco Holdings and its consolidated subsidiaries, as applicable. This MD&A, which has been prepared as of May 1, 2019, should be read in conjunction with our unaudited interim consolidated financial statements and related notes for the three months ended March 31, 2019 (Consolidated Financial Statements) as well as the annual consolidated financial statements and MD&A for the year ended December 31, 2018 (2018 MD&A). The Consolidated Financial Statements have been prepared in accordance with International Accounting Standard (IAS) 34, *Interim Financial Reporting* and are presented in millions of Canadian dollars unless otherwise indicated.

These documents, as well as additional information relating to the Company, including our 2018 Annual Information Form dated as of February 15, 2019 (2018 AIF), have been filed electronically with the Canadian securities regulators through the System for Electronic Document Analysis and Retrieval (SEDAR) and are available through the SEDAR website at <u>www.sedar.com</u>.

FORWARD-LOOKING INFORMATION

Certain information included in this MD&A contains forward-looking information within the meaning of applicable securities laws. This information includes, but is not limited to, statements made in our "Business Overview"; "Strategy"; "Review of Quarterly Financial Results"; "Results of Operations"; "Capital Resources and Liquidity"; and "Risk and Uncertainties" sections of this MD&A and in the "Risk Factors" section in the 2018 AIF.

Forward-looking information may relate to our future outlook and anticipated events or results and may include information regarding our financial position, business strategy, growth strategy, budgets, operations, financial results, taxes, plans and objectives of our Company. Particularly, information regarding our expectations of future results, performance, achievements, prospects or opportunities is forward-looking information. In some cases, forward-looking information can be identified by the use of forward-looking terminology such as "plans", "targets", "expects", "does not expect", "is expected", "an opportunity exists", "budget", "scheduled", "estimates", "outlook", "forecasts", "projection", "prospects", "strategy", "intends", "anticipates", "does not anticipate", "believes", or variations of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", "will", "will be taken", "occur" or "be achieved". In addition, any statements that refer to expectations, intentions, projections or other characterizations of future events or circumstances contain forward-looking information. Statements containing forward-looking information are not historical facts but instead represent management's expectations, estimates and projections regarding future events or circumstances. The forward-looking statements contained herein are presented for the purpose of assisting the holders of our securities and financial analysts in understanding our financial position and results of operations as at and for the periods ended on the dates presented, as well as our financial performance objectives, vision and strategic goals, and may not be appropriate for other purposes.

The forward-looking information includes, among other things: statements relating to the continuation of the strong production performance: our ability to negotiate competitive freight rates and rapidly adapt to changing market environments: our ability to maintain financial security through a robust balance sheet; our ability to operate successfully in diverse economic environments; expectations regarding increased domestic demand for our products as a result of existing Canadian trade measures; our ability to maximize total shareholder returns while maintaining a conservative capital structure; our ability to execute on the Company's four strategic objectives, namely: (i) optimizing production from our assets, (ii) maintaining our strong balance sheet, (iii) maximizing profitability and cash flows, and (iv) growing our business; our ability to regain higher margin business; our ability to introduce new products; our ability to grow our business through complimentary acquisitions and other investments to maximize shareholders returns; our ability to improve our product mix and successfully focus on more advanced steel products; statements with respect to the evaluation and design of a co-generation facility at LEW and expectations that any such facility would lower the Company's overall power consumption costs; statements with respect to amounts available under our asset-based lending facility and inventory monetization arrangement, together with cash generated from operations being sufficient to meet our future operating expenses, capital expenditures, future debt services costs, and expectations that such amounts will be sufficient to support the growth of our business (primarily through working capital and capital expenditures), while also allowing the Company to repay short-term obligations and support general corporate purposes; the Company's position to grow organically; expectations regarding utilization of excess capacity; expectations regarding upgrades to existing facilities and their effect on revenue and costs; expectations regarding the Company's access to a wider range of markets; expectations regarding the impact of our tax attributes on our future cash flows; expectations concerning enhanced shipping volumes; statements regarding our dividend policy; expectations concerning working capital and capital expenditures and the future actions relating thereto and the anticipation of creating value and profitability; expectations regarding the Company's ability to continue to attract new customers and further develop and maintain existing customers; expectations with respect to the existing trade restrictions; expectations regarding the Company's ability to continue to access markets without any further adverse trade restrictions; expectations regarding industry trends, market growth rates and the Company's future growth rates, plans and strategies to increase revenue and cut costs; expectations regarding the future pricing of steel and metals and the resulting impact; and statements regarding the impact of the steel import tariffs.

This forward-looking information and other forward-looking information are based on our opinions, estimates and assumptions in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we currently believe are appropriate and reasonable in the circumstances. Despite a careful process to prepare and review the forward-looking information, there can be no assurance that the underlying opinions, estimates and assumptions will prove to be correct.

The forward-looking information contained in this MD&A represents management's expectations as of the date of this MD&A and is subject to change after such date. However, we disclaim any intention or obligation or undertaking to update or revise any forward-

looking information whether as a result of new information, future events or otherwise, except as required under applicable securities laws in Canada. The forward-looking information contained in this MD&A is expressly qualified by this cautionary statement.

Forward-looking information is necessarily based on a number of opinions, estimates and assumptions that management considered appropriate and reasonable as of the date such statements are made, is subject to known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, level of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking information, including but not limited to, those described below and referred to under the heading "*Risk and Uncertainties*" below, and see the section "*Risk Factors*" in the AIF for a description of the risks and uncertainties that impact our business.

We caution that the list of risk factors and uncertainties is not exhaustive and other factors could also adversely affect our results. Readers are urged to consider the risks, uncertainties and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such information.



Management's Discussion and Analysis

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Business Overview

Stelco Holdings is the parent company of Stelco Inc., one of Canada's leading steel producers, and is listed on the Toronto Stock Exchange (TSX) under the symbol 'STLC'. The Company was incorporated on September 25, 2017 under the *Canada Business Corporations Act* and is based in Hamilton, Ontario, Canada.

Stelco Holdings completed an initial public offering on November 10, 2017 and acquired all outstanding shares of Stelco Inc. from Bedrock Industries B.V. (Bedrock B.V.), a wholly-owned indirect subsidiary of Bedrock Industries LP (Bedrock). Bedrock B.V. continues to be Stelco Holdings' largest shareholder, currently owning approximately 46.4% of the issued and outstanding common shares.

Overview

Stelco Inc. (formerly known as U. S. Steel Canada Inc. (USSC)) was established in 1910 and is primarily engaged in the production and sale of steel products. The Company owns one of the newest and among the most technologically advanced integrated steel making facilities in North America. Stelco produces flat-rolled value-added steels, including premium-quality coated, pre-painted, cold-rolled full hard and hot-rolled steel products. With first-rate gauge, crown, and shape control, as well as uniform through-coil mechanical properties, our steel products are supplied to customers in the steel service centre, construction, automotive, energy and appliance industries across Canada and the United States. We believe our total cash costs per net ton (nt) are among the lowest in North America and we expect our margins per nt will expand as we increase our asset utilization and regain volumes lost in recent years.

We operate from two facilities: Lake Erie Works (LEW) near Nanticoke, Ontario and Hamilton Works (HW) in Hamilton, Ontario. LEW facilities are comprised of a coke battery, a blast furnace, two basic oxygen furnace steel making vessels, a steel ladle treatment system, a RHOB vacuum steel degassing facility, twin-strand slab caster, a 6-stand hot strip mill, and three pickling lines. LEW produces hot-rolled coil and hot-rolled pickled steel that are either sold to third-parties or sent on to HW for further processing. HW facilities are comprised of a coke battery, a 4-stand cold-rolling mill and a Z-Line continuous galvanizing and galvannealing line (CGL). HW is supplied with hot-rolled pickled steel from LEW and produces high quality cold-rolled full hard and coated steel products as well as coke that is supplied to LEW to fuel its blast furnace and sold to third-parties. We believe our rolling and finishing capabilities represent some of the most advanced in our industry and differentiate us from our North American competitors. In addition to LEW and HW, we own a 50% interest in two separate joint ventures: Baycoat Limited Partnership and D.C. Chrome Limited that complement our finishing capabilities.

Our operations are strategically located near our raw material suppliers and core customers which we believe positions us to serve both Canadian and American customers with shorter lead-times relative to other steelmakers. Furthermore, the fact that both of our operating facilities have access to multiple modes of transportation (water, rail and truck) allows us to negotiate competitive freight rates, rapidly adapt to changing market environments, and access customers across a wide range of locations.

Canada, United States, Mexico Trade Agreement (CUSMA)

On September 30, 2018, Canada, the United States and Mexico tentatively agreed on a revised trade agreement to replace the North American Free Trade Agreement (NAFTA) with the goal of modernizing and reinforcing strong economic ties between the three countries while supporting businesses and workers within North America. The CUSMA generally maintains the tariff-free market access from NAFTA and provides key outcomes for Canadian businesses, workers and communities in areas such as labour, environment, automotive trade, dispute resolution, culture, energy, and agriculture and agri-food.

Although the CUSMA addresses most aspects of trade between the countries, U.S. tariffs on Canadian steel and aluminum imposed under Section 232 of the *Trade Expansion Act* of 1962 (Section 232), remain in place, as do the retaliatory measures imposed by the Canadian government as of July 1, 2018. A key Canadian objective in the NAFTA renegotiations was to obtain an exemption from potential future use of U.S. Section 232 measures. The potential use of these measures threatens Canadian producers and workers. Under the CUSMA, Canada secured a commitment from the U.S. to provide at least a 60-day exemption from any future measures under Section 232. During this time, the U.S. and Canada would seek to negotiate an appropriate outcome based on industry dynamics and historical trading patterns. The CUSMA was signed on November 30, 2018, and is now subject to the approval of the Canadian, U.S., and Mexican governments prior to taking effect.

While these developments are not optimal, Stelco has repeatedly demonstrated its resiliency as a leading advanced integrated steel producer in North America, its agility through multiple modes of transportation (water, rail and truck) and financial security through a robust balance sheet. We believe that Stelco can operate successfully in diverse economic environments. Furthermore, the imposition of tariffs on steel imports from the United States presents a potential opportunity for increased demand for our products in the domestic Canadian market that could in part mitigate any impact resulting from the tariffs imposed by the United States.

The United States Surtax Remission Order

On October 11, 2018, the Government of Canada put in place the United States Surtax Remission Order (Remission Order), which allows for the remission of surtaxes for certain steel and aluminum products imported from the United States that have been determined to be in short supply in Canada. On December 17, 2018, the Remission Order was amended to expand its scope of application on a company-specific basis, based on contractual obligations.

On April 15, 2019, the Government of Canada further amended the Remission Order to extend the deadline for many existing contract remissions to June 30, 2019 and to expand the scope of the Remission Order to include a range of additional contractual obligations.

On April 26, 2019, the Government of Canada announced they would consult with stakeholders on the framework for remission of surtaxes imposed on imports from the U.S. in order to further incentivize the use of Canadian-made steel products.

We continue to monitor these developments and anticipate that the Government of Canada will continue to support the businesses and workers impacted by the US administration trade measures.

Trade Remedy: Dumping and Subsidy Investigations

On May 25, 2018, the Canada Border Services Agency (CBSA) initiated investigations under the *Special Import Measures Act* respecting the alleged injurious dumping and subsidizing of certain cold-rolled steel from China, South Korea and Vietnam. On July 24, 2018, the Canadian International Trade Tribunal (CITT) announced its determination that there was evidence that disclosed a reasonable indication that the dumping and subsidizing of the above-mentioned goods had caused or were threatening to cause injury to the domestic industry. Stelco participated in hearings held by the CITT during the week of November 19, 2018. On December 21, 2018, the CITT issued its finding that the dumping and subsidizing of cold-rolled steel sheet from the subject countries caused injury to the domestic industry. Accordingly, imports of the subject goods are now subject to dumping and subsidy margins at the following specified rates as determined by the CBSA: China - 103.5%; South Korea - 64.3%; and Vietnam - 105.7%. This finding is expected to remain in place until a future Expiry Review is conducted by the CITT in five-years' time.

On July 26, 2018, the CBSA initiated investigations under the *Special Import Measures Act* respecting the alleged injurious dumping of certain corrosion resistant steel from China, South Korea, India and Taiwan. On September 24, 2018, the CITT announced their determination that there was evidence that disclosed a reasonable indication that the dumping of the above-mentioned goods had caused or were threatening to cause injury to the domestic industry.

Stelco management participated in hearings held by the CITT during the week of January 21, 2019. On February 21, 2019, the CITT issued its finding that the dumping and subsidizing of cold-rolled steel sheet from the subject countries was threatening to cause injury to the domestic industry. Accordingly, while certain exporters were assigned individual dumping margins, all other exporters from the subject countries are subject to dumping margins at the following specified rates as determined by the CBSA: China - 53.3%; Chinese Taipei - 33.2%; India - 40.0%; and South Korea - 40.0%. This finding is expected to remain in place until a future Expiry Review is conducted by the CITT in five-years' time.

Initiation of Safeguard Measures

Safeguards are trade measures imposed under international trade rules in exceptional circumstances to respond to increases in imports that may harm Canadian producers and workers. Following a period of consultation, it was determined that steps needed to be taken to prevent the diversion of foreign steel products into Canada resulting from Section 232 measures adopted in the United States, as well as responsive trade measures taken in other jurisdictions.

On October 11, 2018, the Government of Canada announced that it had directed the CITT to inquire into and report on the importation of the following seven classes of goods: energy tubular; heavy plate; hot-rolled sheet; pre-painted steel; concrete reinforcing bar; wire rod; and stainless steel wire. The purpose of this inquiry was to determine whether any of the above-mentioned goods were being imported into Canada in such increased quantities and under such conditions as to be a principal cause of serious injury or threat thereof to Canadian producers of like or directly competitive goods. The CITT conducted safeguard hearings for each of the above noted products during January 2019. Stelco participated in safeguard hearings held by the CITT regarding both hot-rolled sheet and pre-painted steel sheet products between January 9 and January 14, 2019.

On April 3, 2019, the CITT issued its report and recommendations to the Canadian Minister of Finance (Minister of Finance). The report recommended that final safeguard remedies be implemented for heavy plate and stainless steel wire. It further recommended that no final remedy be implemented for concrete reinforcing bar, energy tubular products, hot-rolled sheet, pre-painted steel or wire rod products. As a result of the negative recommendation from the CITT, provisional safeguard measures expired on April 27, 2019, for the five products including hot-rolled sheet and pre-painted steel.

On April 26, 2019, the Minister of Finance announced an intensive 30-day consultation with the steel industry and workers, in order to determine what further protections are required.

We continue to monitor imports of steel products into Canada and support the utilization of the domestic trade remedy system when and where circumstances warrant to combat dumped and subsidized imports from injuring our business and to aid in the stabilization of the domestic market. We also continue to advocate for improvements to both domestic and international trade law with the intent of improving stability in both domestic and international markets.

Common Share Special Dividends

On February 15, 2019, the board of directors (Board of Directors) of Stelco Holdings declared a special dividend of \$1.13 per common share, paid on March 20, 2019, to shareholders of record as of March 13, 2019. This special cash dividend represented excess cash from operations arising from the Company's positive financial performance during the second half of 2018.

Refer to 'Share Capital - Common Share Dividends' section in the MD&A for further details.

Organization Change

Effective February 20, 2019, the Board of Directors appointed David Cheney to the position of Chief Executive Officer of the Company. Alan Kestenbaum has continued in his role as Executive Chairman and oversees all aspects of the Company, while increasing his focus on all areas of corporate growth, strategic planning, and maximizing shareholder returns. Mr. Cheney has executive responsibility for all aspects of the Company's day-to-day business.

Strategy

Our strategy is to maximize total shareholder returns while maintaining a conservative capital structure. In order to accomplish this strategy, we are focused on four strategic objectives: (i) optimizing production from our assets; (ii) maintaining our strong balance sheet; (iii) maximizing profitability and cash flows; and (iv) growing our business. These strategic objectives are supported by the entrepreneurial culture that underpins our return-based approach to operating our business. This culture is driven by our leadership team's ownership mentality as a result of Bedrock B.V.'s significant ownership interest in the Company, which is unique amongst North American public steel companies. We believe pursuing these strategic objectives will allow us to generate long-term, sustainable returns for our shareholders.

Optimize Production From our Assets

As a result of historical underutilization, we have excess capacity in our coke production as well as rolling and other strategic steel product production capabilities. We believe we can utilize this excess capacity to grow our revenues and lower our costs per nt. We are actively pursuing initiatives, including potential purchases of external slab and toll-rolling for third-parties, that can be implemented with limited investment to improve asset utilization. In addition to utilizing excess capacity, we are continuing to pursue initiatives such as capturing, recycling, and selling the by-products generated in our production process. We believe we can deliver significant organic growth from these types of low-capital, high-return projects.

Maintain our Strong Balance Sheet

We believe maintaining financial discipline leads to the delivery of sustainable, long-term shareholder returns and will ensure Stelco is well-positioned to manage the cyclical nature of the steel industry. We are committed to maintaining our strong balance sheet with sufficient liquidity and financial flexibility to support our operational and strategic initiatives. This will allow us to finance selective capital expenditure programs aimed at improving our product mix to focus on more advanced steel products, including Advanced High Steel Strength (AHSS) and Ultra High Steel Strength (UHSS) grades. Unlike many of our integrated peers, we are not encumbered by significant and uncapped liabilities associated with pensions and other pension employee benefits. Further, we have approximately \$809 million of non-capital loss carryforwards and other tax attributes on a pre-tax basis as at March 31, 2019, which may allow us to reduce our cash tax payments and increase free cash flow generation. We seek to preserve our capital structure with low financial leverage that is largely free from legacy liabilities in order to ensure maximum free cash flow generation.

Maximize Profitability and Cash Flow

Our production and sales efforts are focused on products and end markets that we consider to have the highest potential for profitability and growth. We are currently focused on expanding our technical capabilities in order to produce AHSS and UHSS grades as well as fully-processed cold-rolled products. We believe these products, which are geared toward the automotive and construction end markets, will enable us to deliver higher margins and generate increased cash flow. Additionally, we seek to aggressively maintain our low cost position by controlling the cost of our raw material inputs by entering into long-term supply contracts at either fixed or floating prices and regularly reviewing these contracts with a view toward improving terms. We have also focused on improving our working capital velocity through initiatives aimed at optimizing inventory levels and accounts receivables. We believe we can maximize our profitability and cash flow generation by pursuing these initiatives.

The Company's sales strategy is focused on maximizing profits, including regaining higher margin business, increasing its expansion into additional markets outside Canada with respect to hot-rolled, cold-rolled and coated coil sales, and assessing opportunities to introduce new products. We believe that the Company's improved financial position has removed a major roadblock that previously impacted our ability to compete.

Grow our Business

We take a disciplined approach to our capital investments with a focus on return-based metrics. Our management team has a proven track record of value creation through an opportunistic and disciplined approach to acquisitions. By maintaining a strong balance sheet, we can selectively pursue organic and strategic opportunities when market conditions are favourable to us. We have adopted this return-based approach to evaluate opportunities for our business as we seek to expand our capabilities. We evaluate and consider strategic opportunities based on strictly defined financial criteria focused on pursuing projects with the highest cash on cash returns and fastest payback. We believe this will position us to grow our business through complementary acquisitions and other investments to maximize shareholder returns.

Non-IFRS Performance Measures

In this MD&A, we refer to certain non-IFRS measures which we use in addition to International Financial Reporting Standards (IFRS) measures to evaluate the financial condition and results of operations of the business. We use non-IFRS measures that are typically used by our competitors in the North American steel industry, including "Adjusted Net Income", "Adjusted EBITDA", "Adjusted EBITDA", "Adjusted EBITDA per net ton", "Tariff Adjusted EBITDA", and "Tariff Adjusted EBITDA per net ton", "Selling Price per net ton" and "Shipping Volume" to provide supplemental measures of our operating performance and thus highlight trends in our core business that may not otherwise be apparent when relying solely on IFRS financial measures. We also believe that securities analysts, investors and other interested parties frequently use non-IFRS measures in the evaluation of issuers. Our management uses these non-IFRS financial measures in order to facilitate operating performance comparisons from period-to-period, to prepare annual operating budgets and forecasts, and drive performance through our management compensation program.

These measures are not recognized measures under IFRS, do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement those IFRS measures by providing further understanding of our results of operations from management's perspective. Accordingly, these measures should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS. Reconciliation of these measures to IFRS can be found in the "*Review of Non-IFRS Measures*" section of this MD&A.

Adjusted Net Income

Adjusted net income is defined as net income or loss for the period adjusted for the impact of impairment charges related to intangibles, property, plant and equipment and investments; acquisitions/disposition gains or losses and related transaction costs; significant tax adjustments; unrealized gains or losses on derivative instruments; remeasurement impacts related to employee benefit commitment obligations; adjustment for other significant non-routine, non-recurring and/or non-cash items; and the tax effect of the adjusted items. In this MD&A, the Company adjusted for the following non-routine, non-recurring, and/or non-cash items; (i) loss from commodity-based swaps, (ii) remeasurement of employee benefit commitment, (iii) restructuring and other costs, (iv) separation costs related to United States Steel Corporation (USS) support services, (v) property related idle costs included in cost of goods sold, (vi) share-based compensation, and (vii) carbon taxes. Management believes adjusting net income by excluding the impact of specified items may be more reflective of ongoing operational results and uses this measure internally to assist with the planning and forecasting of future operating results. Management is of the view that adjusted net income is a useful measure of our core business and are not necessarily indicative of future operating results. Adjusted net income is intended to provide additional information only and does not have a standardized definition under IFRS and therefore may not be comparable to similar measures presented by other companies.

Adjusted EBITDA

Adjusted EBITDA is defined as net income or loss for the period before finance costs, finance income, income tax expense, depreciation and amortization and the impact of certain non-routine, non-recurring, and/or non-cash items. In this MD&A, the Company adjusted for the following non-routine, non-recurring, and/or non-cash items: (i) loss from commodity-based swaps, (ii) restructuring and other costs, (iii) separation costs related to USS support services, (iv) property related idle costs included in cost of goods sold, (v) share-based compensation, and (vi) carbon taxes. Adjusted EBITDA is used by management, investors, and analysts to measure operating performance of the Company and is a supplement to our Consolidated Financial Statements presented in accordance with IFRS. Adjusted EBITDA is a helpful measure of operating performance before non-operating financial items such as finance costs, finance income and income tax expense, as well as depreciation which is a non-cash expense. Adjusted EBITDA also removes the impact of certain non-routine, non-recurring, and/or non-cash items to enable management, investors and analysts to gain a clearer understanding of the underlying financial performance of the Company. Adjusted EBITDA is also helpful to facilitate comparison of operating performance on a consistent basis from period-to-period and to provide a more complete understanding of factors and trends impacting our business. While management considers Adjusted EBITDA a meaningful measure for assessing the underlying financial performance of the Company, Adjusted EBITDA is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Tariff Adjusted EBITDA

Tariff Adjusted EBITDA, defined as Adjusted EBITDA adjusted for tariff and tariff related costs, is used by management to measure operating performance of the Company and is a supplement to our Consolidated Financial Statements presented in accordance with IFRS. Tariff Adjusted EBITDA is a helpful measure of operating performance, similar to Adjusted EBITDA, enabling management, to gain a clearer understanding of the underlying financial performance of the Company without the impact of tariff and tariff related costs under the U.S. Section 232 tariffs. While management considers Tariff Adjusted EBITDA a meaningful measure for assessing the underlying financial performance of the Company, Tariff Adjusted EBITDA is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Adjusted EBITDA per net ton

We monitor Adjusted EBITDA per nt, defined as Adjusted EBITDA (defined above) divided by Shipping Volume (defined below), as a key indicator of performance during the period. Generally, Adjusted EBITDA per nt is used by management, investors, and analysts to measure profitability on a per ton basis, while excluding the impacts of finance costs and finance income, income tax expense, depreciation, as well the impacts of certain non-routine, non-recurring, and/or non-cash items. Adjusted EBITDA per nt is also helpful to facilitate comparison of per unit profitability on a consistent basis from period-to-period and to provide a more complete understanding of factors and trends impacting our business. Adjusted EBITDA per nt is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Tariff Adjusted EBITDA per net ton

We monitor Tariff Adjusted EBITDA per nt, defined as Tariff Adjusted EBITDA (defined above) divided by Shipping Volume (defined below), as a key indicator of performance during the period. Generally, Tariff Adjusted EBITDA per nt is used by management, to measure Adjusted EBITDA on a per ton basis, while excluding the impact from tariff and tariff related costs. Tariff Adjusted EBITDA per nt is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Selling Price per net ton

We believe another key measure of performance is Selling Price per nt, which is defined as revenue from steel products divided by nt shipped in the period. Starting in the second quarter of 2018, we have modified the revenue component (or numerator) of the Selling Price per net ton measure to only include revenue from steel products. Previously, Selling Price per net ton included total revenue, which comprised of both revenue from steel products and non-steel products. We believe this change provides a greater level of consistency with total shipments (or denominator) of Selling Price per net ton, which only includes shipment of steel products during the period. The prior periods have been restated to reflect the change in presentation.

Selling Price per nt is used by management, investors, and analysts to measure sales price on a per unit basis. Selling Price per nt is helpful in isolating a key driver in the generation of revenue, selling price, and helps facilitate the comparison of sales performance relative to peers. Selling Price per nt is also helpful in comparing performance from period-to-period and understanding factors and trends impacting our business. Selling Price per nt is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Shipping Volume

Shipping volume represents the total volume of steel products shipped in the respective period measured in nt. Steel product shipments include hot-rolled, cold-rolled and coated coils, as well as other steel products. Other steel product shipments include non-prime steel products such as secondary steel and scrap. Shipping Volume is used by management, investors, and analysts to measure quantities of products sold in the period and isolate a key element in the generation of revenue. Measuring Shipping Volume helps facilitate comparison of sales performance relative to peers and comparison of performance from period-to-period. It also provides a more complete understanding of factors and trends impacting our business. Shipping Volume is a non-IFRS measure and does not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies.

Selected Financial Information

The following table provides selected information for the period as indicated:

(millions of Canadian dollars, except where otherwise noted)

Three months ended March 31,	2	2019		2018
Financial results				
Total revenue	\$	517	\$	482
Gross profit		58		70
Selling, general and administration expenses		14		12
Net income		43		29
Adjusted net income ¹		47		50
Adjusted EBITDA ¹		63		69
Tariff Adjusted EBITDA ¹		76		69
Per common share (diluted)				
Net income	\$	0.48	\$	0.33
Adjusted net income ¹	\$	0.53	\$	0.56
Common shareholder dividends	\$	1.23	\$	0.10
Operating Results				
Selling price per nt (in dollars per nt) ¹	\$	827	\$	762
Adjusted EBITDA per nt (in dollars per nt) ¹		103		113
Tariff Adjusted EBITDA per nt (in dollars per nt) ¹		124		113
Shipping volumes (in thousands of nt)		612		613
Hot-rolled		517		491
Coated		66		84
Cold-rolled		4		15
Other		25		23
As at	March 31, 2	2019	Decem	ber 31, 2018
Financial position				
Total assets	\$ 1	,439	\$	1,655
Total non-current liabilities		509		508

1 The definition and reconciliation of these non-IFRS measures are included in the 'Non-IFRS Performance Measures' and 'Review of Non-IFRS Measures' sections of this MD&A.

Review of Quarterly Financial Results

Net income for the first quarter of 2019 was \$43 million compared to \$29 million for the same period during 2018, representing an increase of \$14 million which is primarily due to the net effect of the following:

- \$12 million decrease in gross profit from \$35 million higher revenue from sale of goods more than offset by \$47 million increase in cost of goods sold; and
- \$2 million higher selling, general and administrative expenses; more than offset by
- \$13 million gross increase in finance and other income (loss);
- \$13 million lower finance costs; and
- \$3 million decrease in restructuring and other costs.

Revenue

The majority of our revenue from the sale of goods is derived from hot-rolled, cold-rolled and coated steel products. A substantial portion of the Company's revenue is derived from spot sales rather than through fixed-price contracts with customers. In addition, other product sales such as coke, iron ore fines, and by-products (tar, ammonia and light oil) are included in revenue. Our revenues include customers from the steel service centre, construction, energy, automotive and appliance industries across Canada and the United States.

Revenue increased by \$35 million or 7%, from \$482 million in Q1 2018 to \$517 million in Q1 2019, primarily due a general improvement in the market price of steel. Selling price per nt increased by \$65 per nt, from \$762 per nt in Q1 2018 to \$827 per nt in Q1 2019.

Also impacting revenue for the quarter was non-steel sales which decreased \$4 million, from \$15 million in the first quarter of 2018 to \$11 million during the same period in 2019, mostly due to less coke breeze sales. Our shipping volumes for the quarter of 612 thousand nt remained relatively flat compared to 613 thousand for Q1 2018. The sales product mix for our highest steel shipments of hot-rolled and coated products represented approximately 84% and 11%, respectively, of the total sales volume for Q1 2019, whereas in Q1 2018 it was approximately 80% and 14%, respectively.

Gross profit

Gross profit reflects revenue from sale of goods less cost of goods sold. Cost of goods sold includes product-related costs, labour costs, employment benefits and other operating costs such as repairs and maintenance, and depreciation.

Gross profit decreased by \$12 million, from \$70 million in Q1 2018 to \$58 million in Q1 2019 mainly due to higher cost of goods sold of \$47 million partly offset by higher revenue of \$35 million for the period as discussed above. The increase in cost of goods sold was mainly attributed to higher raw material costs, tariffs and carbon tax expense. Raw material costs increased period-overperiod primarily due to contractual price escalations related to our iron ore purchases and higher scrap metal costs. In addition, the Company incurred approximately \$13 million of tariff related charges during Q1 2019 in connection with our steel shipments to U.S. customers as a result of the U.S. imposing 25% tariffs on steel imported from Canada commencing June 1, 2018.

Selling, general and administrative expenses

Our selling, general and administrative (SG&A) expenses are predominantly comprised of corporate functions, and include employee salary and benefits, marketing, professional and legal fees, travel, and other expenses related to the corporate infrastructure required to support our business.

(millions of Canadian dollars)		
Three months ended March 31,	2019	2018
Employee salary and benefits expense	\$ 5 \$	4
Enterprise Resource Planning (ERP) ¹	2	4
Professional, consulting and legal fees	2	3
Share-based compensation	2	_
Management fees	1	1
Other ²	2	_
	\$ 14 \$	12

1 Costs related to the establishment of our new cloud-based ERP system do not qualify as a software intangible because the arrangement is a cloud-based hosting license.

2 Includes corporate, public company and travel related expenses.

SG&A expenses for the three months ended March 31, 2019 primarily includes the following: \$5 million in corporate and administrative employee salaries and benefits, \$2 million in ERP implementation expenses relating to the separation from USS, \$2 million in professional, consulting and legal fees, \$2 million in share-based compensation expense, and \$1 million in management fees related to an affiliate of Bedrock B.V.

On January 10, 2019, Stelco Holdings granted and issued 1.5 million share options to certain members of the Company's executive management, with two-thirds of the share option awards vesting on January 10, 2020, and the remaining one-third vesting on January 10, 2021. For the three month period ended March 31, 2019, the Company recorded an expense of \$2 million in connection with these share options. Refer to note 9 of the Consolidated Financial Statements for further details.

Stelco completed the initial phase of the conversion to a new ERP system during October 2018, with the remaining phases of the ERP implementation expected to be substantially complete during the second half of 2019.

Finance costs

(millions of Canadian dollars)		
Three months ended March 31,	2019	2018
Accretion of employee benefit commitment	\$ 11 \$	9
Remeasurement of employee benefit commitment	(7)	4
Foreign exchange gain	(6)	_
Interest on loans and borrowings	5	2
Accretion on financial lease obligations	—	1
	\$ 3 \$	16

Finance costs decreased by \$13 million or 81%, from \$16 million in Q1 2018 to \$3 million in Q1 2019, primarily due to the following: \$11 million gross remeasurement recovery on our employee benefit commitment due to a change in timing of estimated cash flows and future funding requirements, \$6 million related to the period-over-period impact of foreign exchange translation on U.S. dollar denominated working capital, and \$1 million lower accretion on financial lease obligations and other interest costs, partly offset by a \$3 million increase in interest on loans and borrowings and \$2 million higher accretion expense associated with our employee benefit commitment obligation.

During Q1 2019, the Company recorded a \$7 million remeasurement recovery in connection with a change of estimate related to the timing and magnitude of estimated cash flows and future funding requirements of the employee benefit commitment which are revisited at each balance sheet date to determine the carrying amount of amortized cost. Due to the nature of the underlying assumptions and its long-term nature, the employee benefit commitment is highly sensitive to changes in these assumptions. Refer to note 7 of the Consolidated Financial Statements for further details.

During March 2018, the Company paid a \$20 million advance contribution pursuant to the employee benefit commitment agreement, that was estimated as at December 31, 2017 to be paid during the year 2020. As a result of this accelerated payment and the impact to the present value of the employee benefit commitment, the Company recognized an increase of \$4 million to the liability with a corresponding increase in finance costs on the Consolidated Statement of Income.

Interest on loans and borrowings increased \$3 million compared to Q1 2018, primarily due to higher interest costs associated with Stelco's mortgage note issued during the second quarter of 2018 as consideration for the acquisition of land and buildings from Legacy Lands Limited Partnership (Land Vehicle).

Finance and other income (loss)

(millions of Canadian dollars)		
Three months ended March 31,	2019	2018
Finance income	\$ 2 \$	
Loss on commodity-based swaps	—	(10)
Other income	1	_
	\$ 3 \$	(10)

Finance income primarily includes interest income from cash deposits at a Schedule I bank.

During March 2018, Stelco entered into commodity-based swaps as part of a strategy to mitigate Stelco's exposure to hot-rolled coil steel market price fluctuations in anticipation of certain slab purchases from a third party, which did not occur. These swap contracts matured and settled during May 2018, with the Company realizing a loss of \$10 million. Stelco did not enter these contracts for trading or speculative purposes.

Review of Non-IFRS Measures

Adjusted net income

The following table provides a reconciliation of net income to adjusted net income:

(millions of Canadian dollars)		
Three months ended March 31,	2019	2018
Net income	\$ 43 \$	29
Add back/(Deduct):		
Remeasurement of employee benefit commitment ¹	(7)	4
Separation costs related to USS support services ²	5	4
Carbon tax expense ³	3	_
Share-based compensation ⁴	2	_
Property related idle costs included in cost of goods sold 5	1	_
Loss from commodity-based swaps	_	10
Restructuring and other costs	_	3
Adjusted net income	\$ 47 \$	50

1 Remeasurement of employee benefit commitment for change in the timing of estimated cash flows and future funding requirements.

2 Includes ERP implementation costs associated with the process of separating from USS, management fees and shared services arrangement costs.

3 Represents a non-cash carbon tax provision for the period, connected to Stelco's estimated requirements under the Greenhouse Gas Pollution Pricing Act (Federal Backstop) for industrial facilities with greenhouse gas emissions. Actual cash payments related to the carbon taxes, if any, are not expected to occur until the year 2020 at the earliest.

4 Share-based compensation consists of costs connected with share options awarded to certain members of the Company's executive senior leadership team during the period.

5 Includes utility costs incurred by Stelco for non-operating and idled assets acquired from the Land Vehicle on June 5, 2018.

Adjusted net income for the quarter was \$47 million compared to \$50 million for Q1 2018 representing a decrease of \$3 million which is primarily due to the following:

- \$5 million decrease in gross profit (adjusted for carbon tax expense of \$3 million, separation costs related to USS support services of \$3 million recorded in cost of goods sold and higher property related idle costs included in cost of goods sold of \$1 million); and
- \$2 million increase in selling, general and administrative expenses (adjusted for share-based compensation of \$2 million, offset by a decrease in separation costs related to USS support services of \$2 million); partly offset by

- \$3 million increase in finance and other income (adjusted for loss from commodity-based swaps of \$10 million); and
- \$2 million lower finance costs (adjusted for an increase in remeasurement recovery from the employee benefit commitment of \$11 million).

For discussion and analysis of our financial results, refer to 'Review of Quarterly Financial Results' section in this MD&A.

Adjusted EBITDA and Tariff Adjusted EBITDA

The following table provides a reconciliation of net income to Adjusted EBITDA and Tariff Adjusted EBITDA for the periods indicated:

(millions of Canadian dollars, except where otherwise noted)

Three months ended March 31,	2019	2018
Net income	\$ 43	\$ 29
Add back/(Deduct):		
Finance income	(2)	_
Depreciation	8	7
Finance costs	3	16
Separation costs related to USS support services ¹	5	4
Carbon tax expense ²	3	_
Share-based compensation ³	2	_
Property related idle costs included in cost of goods sold ⁴	1	_
Loss from commodity-based swaps	_	10
Restructuring and other costs	—	3
Adjusted EBITDA	\$ 63	\$ 69
Add back: Tariff related costs ⁵	13	_
Tariff Adjusted EBITDA	\$ 76	\$ 69

Percentage of total revenue:

	 	<i>c</i>	6 1100	 		
Tariff Adjusted EBITDA					15%	14%
Adjusted EBITDA					12%	14%
U						

1 Includes ERP implementation costs associated with the process of separating from USS, management fees and shared services arrangement costs.

2 Represents a non-cash carbon tax provision for the period, connected to Stelco's estimated requirements under the Greenhouse Gas Pollution Pricing Act (Federal Backstop) for industrial facilities with greenhouse gas emissions. Actual cash payments related to the carbon taxes, if any, are not expected to occur until the year 2020 at the earliest.

3 Share-based compensation consists of costs connected with share options awarded to certain members of the Company's executive senior leadership team during the period.

4 Includes utility costs incurred by Stelco for non-operating and idled assets acquired from the Land Vehicle on June 5, 2018.

5 Includes tariff and tariff related costs connected with U.S. bound steel shipments.

Adjusted EBITDA for the quarter was \$63 million compared to \$69 million for Q1 2018 representing a decrease of \$6 million which is primarily due to the following:

- \$4 million decrease in gross profit (adjusted for carbon tax expense of \$3 million, separation costs related to USS support services of \$3 million recorded in cost of goods sold, an increase in depreciation expense of \$1 million, and higher property related idle costs of \$1 million); and
- \$2 million increase in selling, general and administrative expenses (adjusted for share-based compensation of \$2 million, offset by a decrease in separation costs related to USS support services of \$2 million).

For discussion and analysis of our financial results, refer to 'Review of Quarterly Financial Results' section in this MD&A.

Review of Balance Sheets

The following table provides selected balance sheet information as indicated:

(millions of Canadian dollars)	N	larch 31, 2019	Dece	mber 31, 2018
Cash and cash equivalents	\$	285	\$	438
Trade and other receivables		265		252
Inventories		346		468
Property, plant and equipment		506		448
Total assets	\$	1,439	\$	1,655
Trade and other payables		285		436
Other liabilities		58		53
Obligations to independent employee trusts		586		591
Total liabilities		937	\$	1,087
Total equity	\$	502	\$	568

As reflected in the selected balance sheet information above, between December 31, 2018 and March 31, 2019, the Company increased trade and other receivables from \$252 million to \$265 million (an increase of \$13 million or 5%), reduced trade and other payables from \$436 million to \$285 million (a reduction of \$151 million or 35%), increased other liabilities from \$53 million to \$58 million (an increase of \$5 million or 9%), reduced total liabilities from \$1,087 million to \$937 million (a reduction of \$150 million or 14%), and reduced total equity from \$568 million to \$502 million (a reduction of \$66 million or 12%).

Our inventory decreased from \$468 million at December 31, 2018 to \$346 million at March 31, 2019, primarily due to less raw material quantities on hand in connection with the production of steel as well as fewer raw material receipts during the period. The Company generally experiences lower activity of raw material receipts during the winter months of the year mostly due to the closure of international waterways restricting deliveries from vessel and barge shipments.

Property, plant and equipment increased to \$506 million at March 31, 2019 from \$448 million at December 31, 2018, mainly due to the following: capital expenditures of \$46 million, spare parts reclassified as equipment of \$11 million and an IFRS 16 - *Leases* adoption adjustment of \$9 million, partly offset by depreciation expense of \$8 million for the period.

Our capital expenditures for the period include costs related to normative and growth projects at our blast furnace, hot strip mill and other capital assets relating to operations. Spare parts reclassified as equipment during the period included items that contained capital attributes including, but not limited to, future benefit to the Company for a period greater than 12 months. The Company adopted IFRS 16 - *Leases* on January 1, 2019, which resulted in an adjustment to property, plant and equipment due to certain equipment leases that were previously classified as operating leases and disclosed as off-balance sheet commitments as at December 31, 2018. Refer to note 2 of the Consolidated Financial Statements for further details of IFRS 16 - *Leases* and its impact to the Company's Consolidated Financial Statements.

During the first quarter of 2019, the Company repaid approximately \$115 million net, of the amounts drawn under the inventory monetization arrangement. Changes in the carrying amounts are primarily repayments related to receipts and consumption of raw materials by the Company monetized under this arrangement. As at March 31, 2019, amounts drawn under this arrangement amounted to \$101 million compared to \$216 million as at December 31, 2018 and are recorded within trade and other payables.

The obligations to independent employee trusts decreased from \$591 million at December 31, 2018 to \$586 million at March 31, 2019 primarily due a \$5 million decrease in the employee benefit commitment, consisting of cash payments of \$9 million to the employee life and heath trusts (ELHTs) and a remeasurement recovery of \$7 million recorded in finance costs for the period, partly offset by accretion expense of \$11 million. Refer to '*Review of Quarterly Results - Finance Costs*' section of this MD&A for further details.

We expect our cashflow from operations to be favourably impacted in the short to medium term due to substantial tax attributes which, as at March 31, 2019, can shield pre-tax income of approximately \$809 million (or approximately \$203 million on an after tax basis) from taxation. These tax attributes include non-capital loss carry forwards of \$327 million (\$82 million after tax), undepreciated capital cost deductions (UCC) of \$446 million (\$112 million after tax) and scientific research and experimental development (SRED) deductions of \$36 million (\$9 million after tax), which are expected to reduce the amount of taxes otherwise payable by Stelco Inc. and form part of future deposits into the ELHTs. Refer to 'Commitments and Contingencies - Employee Benefit Commitments' section in this MD&A for further details.

Review of Cash Flows

The following section provides an overview analysis of cash flows for the respective periods as indicated:

(millions of Canadian dollars)		
Three months ended March 31,	2019	2018
Cash and cash equivalents, beginning of period	\$ 438 \$	250
Cash provided by (used in):		
Operating activities	118	81
Investing activities	(45)	(6)
Financing activities	(226)	(99)
Cash and cash equivalents, end of period	\$ 285 \$	226

Cash provided by Operating Activities

For the first guarter of 2019, cash provided by operating activities totaled \$118 million compared to \$81 million for same period of 2018. Cash provided by operating activities for the quarter was impacted by lower gross profit primarily due to higher cost of goods sold, partly offset by increased steel prices. More than offsetting the impact of lower gross profit realized during the quarter compared to the same period in 2018, was higher cash provided by working capital and other operating activities (net), in particular from the timing of cash disbursements and receipts of inventory and employee benefit commitment related items compared to the first quarter of 2018.

Cash used in Investing Activities

For Q1 2019, cash used in investing activities totaled \$45 million compared to \$6 million for the same period 2018. Cash used in investing activities for 2019 included capital expenditures of \$44 million primarily related to normative and growth projects at our blast furnace, hot strip mill and other capital assets relating to operations. Also, included in the cash used in investing activities was a \$1 million decrease in restricted cash in connection with funds held by the monitor as part of the Companies' Creditor Arrangement Act proceedings.

Cash used in Financing Activities

For the three months ended March 31, 2019, cash used in financing activities totaled \$226 million which includes \$109 million in dividends paid to common shareholders, inventory monetization arrangement payments of \$115 million net; and asset-based lending facility draws and repayments of \$24 million and \$24 million, respectively, and lease obligation principal repayments of \$2 million during the period.

Difference between cash flows provided by operating activities and dividends to common shareholders

A comparison of dividends to shareholders with cash flows provided by operating activities is as follows:

(millions of Canadian dollars)			
Three months ended March 31,		2019	2018
Cash provided by operating activities	\$	118 \$	81
Less: Change in non-cash working capital and other operating activities		60	34
Cash flow provided by operating activities, excluding non-cash working capital an other operating activities	d	58	47
Less: Dividends paid to common shareholders		109	9
(Deficit) Excess	\$	(51) \$	38

The \$51 million deficit in cash flow over dividends to common shareholders for the three months ended March 31, 2019, included a special dividend of \$100 million or \$1.13 per common share paid on March 20, 2019. This special cash dividend represented excess cash from operations arising from the Company's positive financial performance during the second half of 2018.

Absent this special dividend in Q1 2019, the Company would have generated approximately \$49 million of cash flow in excess of dividends to common shareholders for the three months ended March 31, 2019.

Results of Operations

For the first guarter of 2019, Stelco experienced favourable pricing trends across its key products compared to the same period in 2018. In addition to higher steel prices, the Company continued to generate gross profits and operating income from operations, despite higher raw material costs and tariffs. Our steel selling prices remain influenced by overall international demand, trade sanctions, iron ore prices, scrap steel prices and product availability. Volatile metal prices may cause fluctuations in our financial results. Our estimated delivery lead time from the order date is currently three to four weeks at the date of this MD&A.

We continue to focus on improving reliability and efficiency at our hot strip mill with enhancements planned for the remainder of 2019. In connection with our strategic capital expenditure program aimed at improving our product mix to focus on more advanced steel products, including AHSS and UHSS grades, we are planning to continue enhancing our production capabilities and controls

over our hot rolled steel products.

In addition to upgrades at our hot strip mill during the second half of 2018, we continued to focus on other business strategies of asset optimization and expansion of our production capabilities through initiatives such as: utilizing excess capacity at our LEW hot strip mill and pickle lines, and coke ovens (both HW and LEW), restarting the HW temper mill and installing annealing furnaces, and targeted incremental upgrades to the galvanizing line to support the AHSS and automotive product development. We expect that successful completion of these initiatives will ultimately help us grow our revenues, improve our steel production capabilities and lower our total costs per nt. We anticipate that these initiatives will be completed during the second half of 2019 to mid-2020.

Also during the first quarter of 2019, Stelco continued to pursue the proposed development of a co-generation facility at its LEW facility, with the objective of lowering the Company's overall power consumption costs. The Company has been working with eligible power facility developers in connection with development of the project. The co-generation project remains in the early stages of technical development. There can be no assurance that the Company will be able to reach a suitable arrangement with a developer or the applicable government agency to achieve a successful outcome.

The Company remains committed to focus on maximizing profits, including regaining higher margin business, to the extent feasible under trade regulations, increasing our expansion into additional markets outside Canada with respect to hot-rolled, cold-rolled and coated coil sales, and assessing opportunities to introduce new products. Despite the steel tariffs introduced by the US administration, Stelco, as a low cost advanced integrated steel producer in North America, with improved shipping and production capabilities, will continue to seek new opportunities in the domestic and international steel markets and expects to continue to maximize profitability and cash flows in the near term.

Capital Resources and Liquidity

The liquidity and capital resources of the Company are dependent upon a number of factors including, without limitation, market and economic conditions and the impact of these conditions on the price of steel products, raw material costs, the ability to fund necessary capital projects, ELHT funding requirements and labour negotiations and disputes.

Our principal uses of funds are for operating expenses, capital expenditures, finance costs, and debt service. Management believes that cash generated from operations, together with amounts available under our asset-based lending facility and inventory monetization arrangement, will be sufficient to meet our future operating expenses, capital expenditures, future debt service costs, and support the growth of our business (primarily through working capital and capital expenditures), repay short-term obligations and for general corporate purposes.

Our ability to fund future operating expenses, capital expenditures and debt service costs will depend on our future operating performance which may be affected by general economic, financial and other factors including factors beyond our control. From time to time, our management team reviews acquisition opportunities and, if suitable opportunities arise, may make selected acquisitions to implement our business strategy.

The Company has significant working capital requirements related to inventories due to the lead time of acquiring raw materials, the quantities of raw materials that are required to produce semi-finished steel and the amount of time required to process this semi-finished steel into a finished product. This working capital requirement is characteristic of many companies within the steel industry.

The Company expects to have sufficient working capital for the remainder of 2019 based on the following:

- the Company has maintained a balanced overall working capital position;
- the Company continues to experience favourable payment terms with its vendors, directly impacting its working capital without the need for additional funding;
- as at March 31, 2019, Stelco Holdings had a cash balance of \$285 million and \$292 million available under the asset-based lending facility; and
- the inventory monetization arrangement continues to provide Stelco Inc. liquidity on certain of its raw material purchases.

Credit Facility and Other Arrangements

Asset-Based Lending (ABL) Facility

Stelco Inc. has an asset-based lending (ABL) agreement with a syndicate of lenders for a maximum revolver amount of \$375 million, maturing August 16, 2023. The amount available to be drawn under the ABL credit facility will vary from time to time, based upon a borrowing base determined with reference to the Company's trade receivables and certain inventory balances. At March 31, 2019, the available borrowing base was \$292 million.

The interest rate on Canadian/US dollar denominated funds is the Canadian/US prime rate plus 0.25% - 0.75%, depending on the amount that had been drawn under the facility, payable monthly. Stelco also has the option to index the interest rate to CDOR/ LIBOR plus a margin of 1.25% - 1.75%, and can elect this in the event that it results in a lower rate of interest on its draws under the revolver. Stelco can also obtain letters of credit under the facility at a rate of 1.25% - 1.75%. The Company's borrowing and repayment activity on the ABL facility during the period resulted in a nil outstanding balance as at March 31, 2019 (December 31, 2018 - nil). Stelco also had letters of credit outstanding as at December 31, 2018 of \$55 million (December 31, 2018 - \$41 million).

The weighted average finance rate for amounts drawn under this facility was 6.53% for the three months ended March 31, 2019, and the Company was in compliance with the financial covenants at March 31, 2019.

Inventory Monetization Arrangement

Stelco Inc. has an inventory monetization financing arrangement which is subject to a financing rate of LIBOR plus a margin of 2.5%. Under the terms of the arrangement, Stelco receives cash proceeds (in USD) based upon an agreed pricing formula and the quantity of certain raw materials on-site, less a required cash margin. Currently, iron ore and metallurgical coal inventory are monetized under the arrangement up to specified maximum volumes. Upon consumption of the raw materials, amounts monetized under the arrangement are repaid to the counterparty.

Amounts advanced under the amended inventory monetization arrangement are required to be repaid on the earlier of: (i) the early termination of the facility; and (ii) the expiry of the facility on September 30, 2019. The agreement provides Stelco Inc. with an option to terminate the arrangement early on either July 31, 2019 or August 30, 2019.

As at March 31, 2019, amounts advanced under this arrangement were \$101 million compared to \$216 million as at December 31, 2018. Cash amounts advanced under this arrangement represent a financial liability to the Company which is recorded within trade and other payables on the Company's Consolidated Balance Sheets. The weighted average finance rate for the inventory monetization arrangement for the three months ended March 31, 2019 was 4.90% (three months ended March 31, 2018 - 5.19%) and is recorded in finance costs on the Consolidated Statements of Income. This financing arrangement is secured by inventory with a carrying value of \$111 million serving as collateral.

Share Capital

The Company's authorized share capital includes an unlimited number of common shares with no par value and an unlimited number of preferred shares issuable in series. No additional shares were issued during the three months ended March 31, 2019. Refer to note 8 of the Consolidated Financial Statements for further details.

Dividend Policy

The Company's primary objective is to deploy capital in a disciplined manner that creates value for our shareholders. We plan to evaluate our capital allocation policies on an on-going basis to ensure that we are maximizing returns for our shareholders. Any determination to pay dividends in the future will be at the discretion of our Board of Directors and will depend on many factors, including, among others, our financial condition, current and anticipated cash requirements, contractual restrictions and financing agreement covenants, solvency tests imposed by applicable corporate law and other factors that our Board of Directors may deem relevant.

In accordance with the Company's Dividend Policy, Stelco Holdings management and the Board of Directors will regularly review the Company's rate of dividends to ensure an appropriate level of dividends.

Common Share Dividends

Common share dividends declared in 2019 were as follows:

(millions of Canadian dollars, except per share amounts)

(millions of Canadian dollars, except per share amounts)			Cash dividend per	Total dividend
Record date	Payment date		common share	amount
March 13, 2019	March 20, 2019	\$	1.13 \$	100
March 13, 2019	March 22, 2019		0.10	9

On May 1, 2019, the Board of Directors declared a dividend of \$0.10 per common share, payable on May 31, 2019 to shareholders of record as of May 27, 2019.

The dividends have been declared as "eligible dividends" for purposes of the Income Tax Act (Canada).

Normal Course Issuer Bid

On November 16, 2018, Stelco Holdings received approval from the Toronto Stock Exchange (TSX) of its notice of intention to launch a normal course issuer bid (NCIB). During the three month period ended March 31, 2019, Stelco Holdings canceled 56,600 common shares (previously classified as treasury shares at December 31, 2018) at a weighted average price of \$15.24 per common share for a total cost of \$0.9 million. The excess of the purchase price over the carrying amount of the common share purchased. was recorded as a reduction to retained earnings amounting to \$0.5 million.

Share-based compensation

During 2018, Stelco Holdings established an amended and restated long-term incentive plan (LTIP), which was approved by common shareholders at the annual general and special meeting of common shareholders held on June 28, 2018. The LTIP was designed to promote the alignment of senior management, employees and consultants of the Company with shareholder interests and the creation of sustainable shareholder value, and facilitate recruitment, motivation and retention of executives and key talent.

Under the terms of the LTIP, the maximum number of common shares that may be subject to awards under the LTIP or any other share-based compensation arrangements adopted by Stelco Holdings is 2.5 million common shares. No participant may be granted, in any calendar year, share-based awards with respect to more than 5% of the issued and outstanding common shares of Stelco Holdings.

Restricted Share Units

Under the terms of the LTIP, Restricted Share Units (RSU) may be issued to eligible participants as may be designated by the Board of Directors from time-to-time. The Company is obligated to pay in cash, an amount equal to the number of RSUs multiplied by the fair market value of one common share of the Company on the distribution date to the participant in respect of vested RSUs within 30 days of the vesting date. Dividends declared on common shares accrue to the RSU holder in the form of additional RSUs.

On December 31, 2018, 34,528 RSUs were granted to certain employees, including to members of the Company's Executive Senior Leadership Team (ESLT), with a grant date fair value of \$15.05 per RSU. These RSUs are cash-settled awards with one-third of the RSUs vesting on the first vesting date, February 21, 2019, and the remaining two-thirds vesting on the first and second anniversary, respectively, of the initial vesting date.

On February 22, 2019, 58,167 RSUs were granted to certain employees, including to members of the Company's ESLT, with a grant date fair value of \$18.39 per RSU. These RSUs are cash-settled awards with the RSUs vesting as to one-third of the total grant amount on each of the first three anniversaries of the grant date.

The cost of these share-based payments is measured at fair value and expensed over the vesting period with the recognition of a corresponding liability recorded in other liabilities on the Consolidated Balance Sheets. The liability is remeasured at fair value at each reporting period date with the changes in fair value recorded in the Consolidated Statements of Income and Comprehensive Income.

Share options

Under the terms of the LTIP, share options (Options) may be issued to eligible participants as may be designated by the Board of Directors from time to time. Options are share-based payments measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant and are expensed on a graded vesting basis over the vesting period, based on Stelco Holdings' estimate of the Options that will eventually vest and adjusted for the effect of non-market-based vesting conditions. Vested Options may be exercised to purchase common shares of Stelco Holdings or surrendered for cash at the election of the Option holder. Given the alternative settlement options at the election of the participants, the Company has accounted for these Options as cash-settled awards which are remeasured at fair value at each reporting period date with the changes in fair value recorded in the Consolidated Statements of Income and Comprehensive Income.

In accordance with the terms of the LTIP, the exercise price of each Option may not be less than the fair market value of Stelco Holdings common shares on the grant date. Options are granted at the discretion of the Board of Directors. Other terms and conditions of the LTIP include a maximum 7-year life and immediate vesting under certain change of control provisions. The consideration paid by employees for the purchase of common shares is added to share capital.

On January 10, 2019, 1,500,000 Options were granted and issued to certain members of the ESLT with an exercise price of \$14.59. Two-thirds of the Options vest on January 10, 2020, with the remaining one-third vesting on January 10, 2021.

The Company accounts for Options by estimating the fair value of each tranche of an award at the grant date and subsequently recognizing the compensation expense over the vesting period. For the three month period ended March 31, 2019, the Company recorded an expense of \$2 million in selling, general and administrative expenses on the Consolidated Statement of Income related to the vesting of these share options.

Deferred share unit plan

Stelco Holdings has a deferred share unit (DSU) plan for its independent members of its Board of Directors which provides that each independent director receives, on each date that the director retainer fees are payable, an amount of DSUs which the director has elected relative to their respective fee entitlement. Each independent director can elect annually to receive a specified percentage of their respective direct retainer fee entitlement as DSUs. The number of DSUs granted to an independent director is based on the closing price of the common shares of Stelco Holdings on the TSX on the grant date. Dividends declared on common shares accrue to the DSU holder in the form of additional DSUs. At such time as an independent director ceases to be a director of the Company, Stelco Holdings will make a cash payment to the applicable director in respect of the total amount of the issued and outstanding DSUs held by such director based on the fair market value of the common shares of Stelco Holdings at such time. As of March 31, 2019, there were 30,502 DSUs outstanding, for which the Company recognized a liability of \$0.5 million.

Commitments and Contingencies

Employee Benefit Commitments

- Stelco Inc. has funding commitments with certain pension and other post-employment benefit (OPEB) trusts. Stelco Inc. committed to pay up to a maximum of \$430 million to fund five main defined benefit pension plans previously sponsored by Stelco Inc. (Main Pension Plans).
- On June 5, 2018, Stelco Inc. entered into an Amended OPEB Funding Agreement, replacing the Original OPEB Funding Agreement, and committed to fixed contributions of approximately \$494.5 million over twenty-five years to the ELHTs created for receiving, holding and distributing funds on account of OPEBs for legacy employees of Stelco Inc. In addition, Stelco Inc. agreed to pay a portion of its free cash flows (as defined) and certain tax-related savings amounts to the ELHTs.
- Bedrock has guaranteed certain minimum contributions to the Main Pension Plans up to a maximum amount of \$160 million. The amount of such guarantee is reduced based upon, among other things, certain contributions being made to the Main

Pension Plans over time. The guarantee will be discharged upon the earlier of the \$160 million being reduced to zero or the aggregate amount of all payments made by Stelco Inc. or Bedrock reaching \$300 million.

Certain components of the employee benefit commitments are tied to Stelco Inc.'s future cash flow generation and certain tax-related savings amounts. The carrying value of the employee benefit funding commitment liability recognized by the Company in its Consolidated Balance Sheet is determined based upon the present value of those future payments as estimated by management. Changes in the magnitude or timing of those estimated future cash payments may result in the employee benefit commitment liability balances being adjusted upward or downward in future periods. If such adjustments to the liability carrying value were to occur, the Company would also recognize a corresponding expense item in its Consolidated Statements of Income as an element of finance cost. Management will assess estimates of future cash flows related to these employee benefit funding arrangements each period.

Other Commitments

- Iron Ore Contract Stelco Inc. committed to purchasing all of its iron ore requirements up to a specified amount from USS through the 2021 shipping season. This agreement contains a fixed price which is adjusted quarterly based on changes in specified indices.
- Transition Services Agreements USS agreed to continue to provide certain business and transition services to Stelco Inc. for a maximum term expiring no later than June 30, 2019.
- Union Agreements Stelco Inc. has collective bargaining agreements with USW Local 8782, USW Local 8782(b) and USW Local 1005, each for a term of 5 years ending July 1, 2022.

Leases

As at March 31, 2019, the Company had lease obligations with a carrying amount of \$15 million (December 31, 2018 - \$8 million), associated with certain equipment on its Consolidated Balance Sheets, which includes an IFRS 16 adjustment of \$9 million. Refer to note 2 of Stelco Holdings' Consolidated Financial Statements for further details.

Claims and litigation

The Company is involved in claims and litigation arising in the normal course of business. While the final outcome of such legal proceedings and actions cannot be predicted with certainty, it is the opinion of management that the resolution of such proceedings and actions will not have a material impact on the Company's Consolidated Balance Sheets, Statements of Income, or Statements of Cash Flows.

Contractual Obligations

The following table sets out a summary of our future contractual obligations as at March 31, 2019:

(millions of Canadian dollars)	Payments due by period								
	Total			2019	2020 to 2023	Thereafter			
Trade payables	\$	183	\$	183	\$ — \$; —			
Inventory monetization arrangement		101		101	—	—			
Lease obligations		17		8	5	4			
Purchase obligations - non-capital ¹		816		618	120	78			
Purchase obligations - capital		55		50	5	—			
Obligations to independent employee trusts ²		1,175		100	262	813			
Total Contractual Obligations	\$	2,347	\$	1,060	\$ 392 \$	6 895			

1 Purchase Obligations — non-capital includes contractual commitments for the purchase of raw materials, energy and material processing.

2 Represents estimated undiscounted cashflows related to obligations to independent employee trusts.

The Company's contractual obligations can be funded by existing cash on hand, cash flow from operations, our inventory monetization arrangement and ABL credit facility.

Related Party Transactions

Parties are considered to be related if one party has the ability to control, jointly control or exercise significant influence over the other party in making financial or operating decisions. The definition includes subsidiaries, joint ventures, investments in associates, among other entities and persons.

Upon being acquired on June 30, 2017, Stelco Inc. became a related party of Bedrock B.V. Stelco Inc. has executed a management services agreement with an affiliate of Bedrock B.V. under which Stelco Inc. receives senior management, commercial, business development, operating, financial, human resources, and executive recruitment services, as well as other services that may be required from time to time. Fees for services are based upon actual costs incurred by Bedrock B.V. and/or its affiliates, plus a 2% mark-up on management services fees up to \$5 million, and any services above \$5 million are reimbursed at cost. The Company has incurred expenses of \$1 million for the three months ended March 31, 2019 (March 31, 2018 - \$1 million), in management services provided by Bedrock B.V. and its affiliated entities.

Refer to note 21 of the Consolidated Financial Statement for further details.

Subsidiaries

Transactions between Stelco Holdings and its subsidiaries meet the definition of related party transactions. These transactions are eliminated on consolidation and are not disclosed in this MD&A.

Key Management Personnel

The Company's key management personnel, and persons connected with them, are also considered to be related parties for disclosure purposes. Key management personnel are defined as those individuals having authority and responsibility for planning, directing and controlling the activities of the Company and include the ESLT and the Board of Directors. The ESLT is comprised of the Executive Chairman, Chief Executive Officer, Chief Financial Officer, Chief Operating Officer and General Counsel & Corporate Secretary of the Company.

For the three months ended March 31, 2019, the Company recorded \$3 million (March 31, 2018 - \$1 million) as an expense related to key management personnel salaries and benefits, share-based compensation, director fees, post-employment pension and medical and termination benefits.

Selected Quarterly Information

(millions of Canadian dollars, except where otherwise noted)	2019	2018				2017		
As at and for the three months ended ¹	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2 ³
Financial results								
Total revenue	\$ 517	\$ 648	\$ 619	\$ 711	\$ 482	\$ 452	\$ 336	\$ 427
Steel products	506	617	574	672	467	425	326	415
Non-steel products	11	31	45	39	15	27	10	12
Gross profit (loss)	58	134	151	177	70	73	(1)	65
Selling, general and administrative expenses	14	16	13	15	12	31	16	40
Net income (loss)	43	110	125	(11)	29	15	(30)	3,593
Adjusted net income (loss) ²	47	100	135	154	50	52	(11)	(3)
Adjusted EBITDA ²	63	144	154	174	69	69	7	76
Tariff Adjusted EBITDA ²	76	167	193	185	69	69	7	76
Per common share (diluted) Net income (loss)	¢ 0 49	¢ 1 22	¢ 1 / 1	¢(0 12)	¢ 0 22	¢ 0.21	\$(0.40)	n 0
Adjusted net income (loss) ²							\$(0.40) \$(0.15)	n.a.
Common shareholder dividends				\$ 1.73 \$ 0.10			• •	n.a.
	\$ 1.23	\$ 0.10	φ 1. <i>1</i> 9	φ U.IU	φ 0.10	° —	φ —	n.a.
Financial position								
Total assets	1,439	1,655	1,449	1,492	1,121	1,223	n.a.	854
Total non-current liabilities	509	508	519	508	333	352	n.a.	392
Operating results								
Selling Price per nt (in dollars per nt) 2	827	917	980	898	762	718	793	828
Adjusted EBITDA per nt (in dollars per nt) ²	103	214	263	233	113	117	17	151
Tariff Adjusted EBITDA per nt (in dollars per nt) 2	124	248	329	247	113	117	17	151
Shipping volumes (in thousands of nt) 2	612	673	586	748	613	592	411	501
Hot-rolled	517	553	446	590	491	473	299	359
Coated	66	79	82	93	84	77	78	103
Cold-rolled	4	10	19	33	15	15	12	17
Other	25	31	39	32	23	27	22	22

n.a. - not applicable.

1 Period end date refers to the following: "Q4" - December 31, "Q3" - September 30, "Q2" - June 30, and "Q1" - March 31.

2 The definition and reconciliation of these non-IFRS measures are included in the "Non-IFRS Performance Measures" and "Review of Non-IFRS Measures" sections of this MD&A.

3 Financial information for these respective periods pertain to Stelco Inc. prior to the acquisition by Bedrock.

Trend Analysis

Stelco Holdings' financial performance declined in Q1 2019 over Q4 2018 primarily as a result of lower average steel selling prices, shipping volumes and sales of non-steel products. The following discussion reflects the Company's trend analysis in a chronological order.

Revenue increased 48% from \$482 million in Q1 2018 to \$711 million in Q2 2018. The increase in revenue reflects a 22% increase in steel selling volumes from 613 thousand nt in Q1 2018 to 748 thousand nt in Q2 2018, and an 18% increase in average selling price which increased from \$762/nt in Q1 2018 to \$898/nt in Q2 2018. Investments in logistics capabilities, including rail and barge shipping, significantly improved our capacity to ship products to our customers, and was an important driver in the Q2 2018 shipping volumes. In Q2 2018 non-steel revenue also increased \$24 million guarter over guarter primarily due to the sale of excess coke. Revenue decreased 13% from \$711 million in Q2 2018 to \$619 million in Q3 2018. The decrease in revenue reflects a 22% decrease in steel shipping volumes from 748 thousand nt in Q2 2018 to 586 thousand nt in Q3 2018, partly offset by a 9% increase in average selling price which increased from \$898/nt in Q2 2018 to \$980/nt in Q3 2018 and higher non-steel sales of \$6 million mostly related to excess metallurgical coke products. Revenue increased 5% from \$619 million in Q3 2018 to \$648 million in Q4 2018. The increase in revenue reflects 15% higher steel shipping volumes from 586 thousand nt in Q3 2018 to 673 thousand nt in Q4 2018, partly offset by a 6% decrease in average selling prices which decreased from \$980/nt in Q3 2018 to \$917/nt in Q4 2018 and \$14 million lower non-steel sales mostly related to metallurgical coke products. In connection with our planned hot-strip mill outage during September 2018, we experienced a general decline in our shipping volumes and lower production of steel products during the third quarter of 2018. The upgrades completed during the third quarter are expected to provide better gauge control and increased rolling force, and enable Stelco to better participate in the AHSS, High Strength Low Alloy (HSLA), and value added coated markets. We also performed outages in our blast furnace, basic oxygen furnace and caster in September. We executed a number of strategic outages throughout 2018, which were intended to improve reliability and efficiency of our production facilities, and are in preparation for hot strip mill enhancements planned for the remainder of 2019. Revenue decreased 20% from \$648 million in Q4 2018 to \$517 million in Q1 2019. The decrease in revenue reflects 9% lower steel shipping volumes from 673 thousand nt in Q4 2018 to 612 thousand nt in Q1 2019, partly offset by a 10% decrease in average selling prices which decreased from \$917/nt in Q4 2018 to \$827/nt in Q1 2019 and \$20 million lower non-steel sales mostly related to metallurgical coke products and mill scale.

Since Q3 2017, gross profits were primarily driven by generally higher sales volumes and selling prices per nt, partly offset by higher raw material costs and, commencing in Q2 2018, tariff costs on US bound shipments. During Q3 2017, we experienced a general decline in our shipping volumes due to a planned blast furnace outage, which included applying a protective shotcrete refractory to the blast furnace internal walls to improve the operational reliability and extend the working life of the furnace. Gross profit for Q3 2017 was impacted by lower sales, outage related costs and higher raw material costs, partly offset by generally higher selling prices per nt for our steel products during the period. Compared to Q4 2017, our Q1 2018 gross profit includes the impact from a significant increase in purchased scrap costs, adding approximately \$6 million in costs to our operations in the period. Increases in scrap market prices generally are a factor in the market price of hot-rolled coil steel. As a result of the lag we have in our business, we have historically experienced a delay between the expenses related to the increase in scrap costs and Stelco being able to capitalize on the higher market prices of hot-rolled coil. In addition, severe winter weather conditions impacted our operations and expenses during the first quarter of 2018. In particular, an early freeze on the Great Lakes and severe cold weather resulted in incremental fuel and electricity costs of approximately \$6 million, and \$2 million of incremental raw material shipping costs. Also impacting the first quarter of 2018, as a result of a shortage of trucking assets across North America, our shipping costs increased between \$4 million and \$5 million during the guarter, as compared to Q4 2017. For Q2 2018, Stelco continued to realize both increased shipping volumes, through improved logistic capabilities, and selling prices which led to the highest guarterly gross profit to date since Bedrock acquired the Company on June 30, 2017, which were partly offset by \$11 million of tariff related costs. Gross profit for Q3 2018 decreased compared to Q2 2018 primarily due to lower revenue from lower shipping volumes realized and higher costs associated with raw materials, tariffs and hot-strip mill outage related costs incurred during the period. In particular for Q3 2018, the Company incurred \$39 million of tariff related charges and approximately \$10 million of unabsorbed manufacturing variances and other outage related costs connected to the hot-strip mill outage during the period. Gross profit for Q4 2018 decreased compared to Q3 2018 primarily due to lower average selling price of steel, partly offset by higher shipping volumes realized and lower tariffs and hot-strip mill outage related costs incurred during the period. The Company incurred approximately \$23 million of tariff related charges during Q4 2018. Gross profit for Q1 2019 decreased compared to Q4 2018 primarily due to lower average selling price of steel, shipping volumes realized and higher cost of steel products sold, partly offset by lower tariffs incurred during the period. The Company incurred approximately \$13 million of tariff related charges during Q1 2019.

SG&A expenses increased during Q4 2017 as the Company incurred costs associated with its initial public offering and cloud-based ERP implementation. Since 2018, SG&A primarily consisted of ERP implementation, employee salary and benefit related costs, and management fees.

With the exception of Q2 2018, net income (loss) has shown improvement since Q3 2017. During Q2 2018, the Company incurred a remeasurement charge of \$157 million related to the employee benefit commitment, derived as the difference between the estimated discounted cash flows from the Original OPEB Funding Agreement compared to those from the Amended OPEB Funding Agreement. Excluding the impact of this finance cost, the Company had net income of \$146 million in Q2 2018, primarily due to the same factors as described in gross profit above. Net income for Q3 2018 increased compared to Q2 2018 primarily due to lower finance costs (in particular a Q2 2018 remeasurement charge related to the employee benefit commitment described above) partly offset by a decrease in revenue from less shipping volumes realized and higher costs associated with raw materials, tariffs and planned hot-strip mill outage related costs incurred during the period. Net income for Q4 2018 decreased compared to Q3 2018 primarily due to lower related to lease terminations in connection with the land and buildings acquisition during the second quarter of 2018. Net income

for Q1 2019 decreased compared to Q4 2018 primarily due to lower gross profit and finance and other income during the period, partly offset by lower finance costs.

With the exception of Q3 2017, Adjusted EBITDA improved in 2017 due to generally higher revenues from market steel price increases and higher sales volumes (as noted above). During Q3 2017, consistent with the realized gross profit (as discussed above) for the period, Adjusted EBITDA was lower than the comparable periods in 2017, primarily due to the same factors impacting gross profit above. Adjusted EBITDA improved significantly in Q2 2018 over Q1 2018, increasing 150% from \$69 million in Q1 to \$174 million in Q2, reflecting higher revenue and operating leverage, as discussed above, partly offset by approximately \$11 million of tariff related costs during the second quarter of 2018. A positive outcome from the Q2 2018 growth in selling volumes and a positive pricing environment was the 24% Adjusted EBITDA margin in the quarter, up from the 14% Adjusted EBITDA margin in Q1 2018. Adjusted EBITDA has decreased since Q2 2018 primarily due to the same factors described for gross profit above.

Significant Accounting Policies

Stelco Holdings' Consolidated Financial Statements have been prepared by management in accordance with IAS 34, *Interim Financial Reporting*, as issued by the International Accounting Standards Board (IASB). The Consolidated Financial Statements comprise the financial statements of Stelco Holdings and its subsidiaries. Under IFRS, additional disclosures are required in the annual financial statements and therefore, the Consolidated Financial Statements and accompanying notes should be read in conjunction with the notes to Stelco Holding's audited Consolidated Financial Statements for the year ended December 31, 2018 (2018 Annual Financial Statements).

The Consolidated Financial Statements have been prepared using consistent accounting policies and methods used in the preparation of the 2018 Annual Financial Statements, with the exception of the accounting policies impacted by the adoption of new standards and interpretations effective January 1, 2019, as noted below. Certain comparative information has been reclassified to conform to the current period's presentation.

Changes in accounting policies

Stelco has adopted each of the standards and policies noted below on January 1, 2019:

a) IFRS 16 - Leases (IFRS 16)

IFRS 16 introduces a single, on-balance sheet accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains substantially unchanged, such that lessors continue to classify leases as finance or operating leases. IFRS 16 replaces the following: IAS 17, *Leases*; IFRIC 4, *Determining Whether an Arrangement Contains a Lease* (IFRIC 4); SIC-15, *Operating Leases - Incentives*; and SIC-27, *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*.

On January 1, 2019, in connection with the adoption of IFRS 16, the Company recorded a \$9 million increase to property, plant and equipment and other liabilities on the Consolidated Balance Sheet, respectively, relating to certain equipment leases that were previously classified as operating leases and disclosed as off-balance sheet commitments as at December 31, 2018. Refer to notes 3 and 5, respectively, in the Consolidated Financial Statements for further details on the impact of the transition to IFRS 16 on property, plant and equipment, and other liabilities.

The Company adopted IFRS 16 using the modified retrospective application of comparative information, by applying a single discount rate for a portfolio of leases with reasonably similar characteristics and excluding short-term and low-value leases.

b) IFRIC 23 - Uncertainty over Income Tax Treatments (IFRIC 23)

In June 2017, the IASB issued IFRIC 23 to clarify the accounting for uncertainties in income taxes. The interpretation provides guidance and clarifies the application of the recognition and measurement criteria in IAS 12, *Income Taxes*, when there is uncertainty over income tax treatments. The adoption of this standard did not have an impact on the Consolidated Financial Statements.

Disclosure Controls and Procedures and Internal Control over Financial Reporting

At March 31, 2019, the Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) of the Company, together with the assistance of senior management, have designed disclosure controls and procedures to provide reasonable assurance that material information relating to the Company is made known to the CEO and the CFO, and have designed internal controls over financial reporting and disclosure to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with IFRS.

The CEO and CFO are assisted in this responsibility by senior management of Stelco. Stelco's senior management has established procedures so that it becomes aware of any material information affecting the Company in order to evaluate and communicate this information to the CEO and CFO, as appropriate and determine the appropriateness and timing of any required disclosure.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Given the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, among other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of any undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override.

Risk and Uncertainties

We believe our performance and future success depend on a number of factors that present significant opportunities for us. For a discussion of risk factors that have been identified by the Company refer to the 2018 AIF and 2018 MD&A which are available through the SEDAR website at <u>www.sedar.com</u>.

Corporate Information

Executive Management

Alan Kestenbaum Executive Chairman

David Cheney Chief Executive Officer

Don Newman Chief Financial Officer

Sujit Sanyal Chief Operating Officer

Paul Simon General Counsel & Corporate Secretary

Board of Directors

Alan Kestenbaum Executive Chairman

Michael W. Dees ^{4,6} Partner, Lindsay Goldberg

Jeffrey B. Bunder² Partner and Chief Financial Officer, Lindsay Goldberg

Alan Goldberg Co-Founder and Chief Executive Officer, Lindsay Goldberg

Brian Levitt ^{2,3,6} Chairman of the Board of Directors of the Toronto-Dominion Bank

Peter Bowie ¹ Corporate Director

Jacob Lew Partner, Lindsay Goldberg

Indira Samarasekera ⁵ Corporate Director

- ¹ Chair of the Audit Committee.
- ² Member of the Audit Committee.
- ³ Chair of the Compensation, Governance and Nominating Committee.
- ⁴ Member of the Compensation, Governance and Nominating Committee.
- ⁵ Chair of the Environmental, Health and Safety Committee
- ⁶ Member of the Environmental, Health and Safety Committee

Auditors

KPMG LLP 21 King Street West, Suite 700 Hamilton, Ontario L8P 4W7

Transfer Agent and Registrar

Computershare Investors Services Inc. 100 University Avenue, 8th Floor North Tower, Toronto, Ontario M5J 2Y1 Telephone: 1 (800) 564-6253 or (416) 263-9200 Fax: 1 (888) 453-0330 Website: www.computershare.com Email: service@computershare.com

Stock Exchange Listing

The Toronto Stock Exchange Stelco Holdings Inc. trading symbol: STLC

Shareholder Information

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Shareholder and Investor Contact

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